



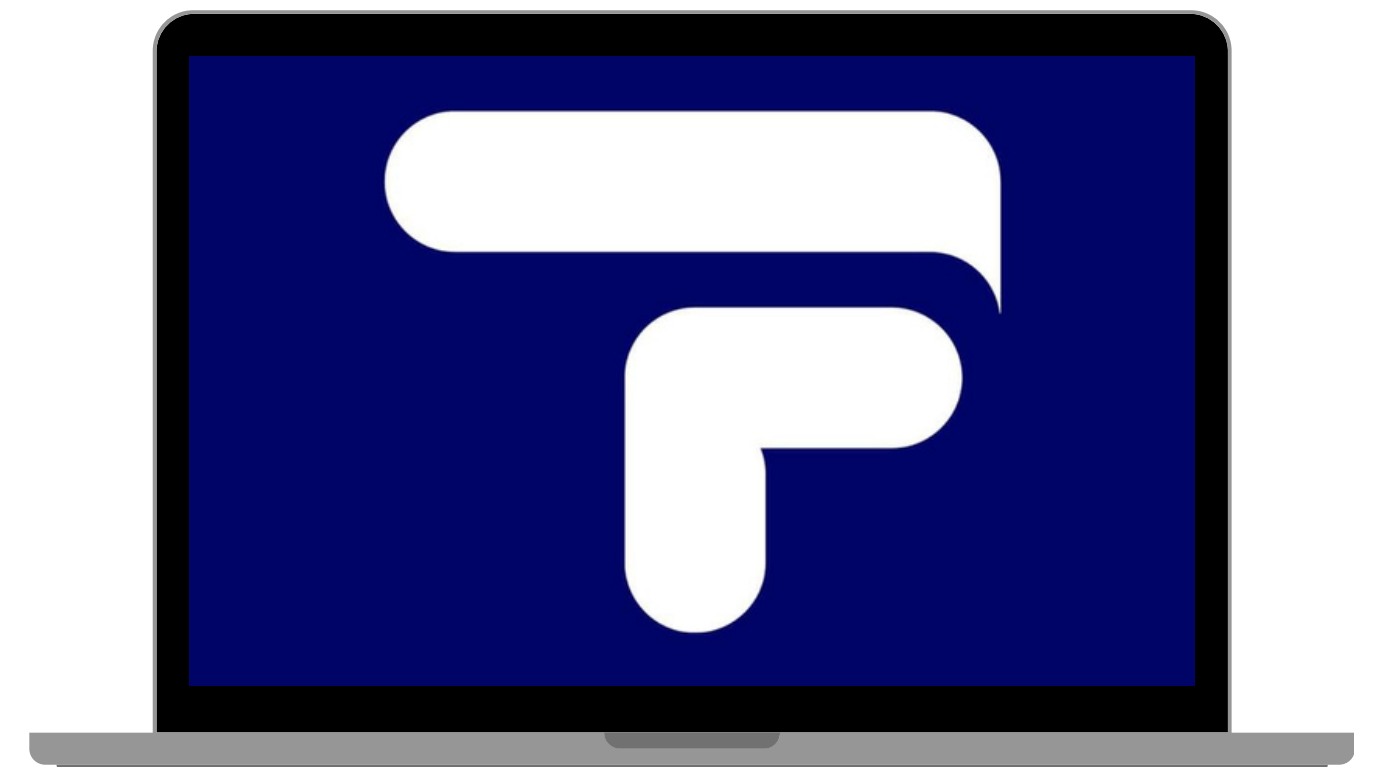
TeamForge Global

Building Teams Across The World

Introduction

TeamForge Global is your gateway to top-tier offshoring and outsourcing excellence. We specialize in sourcing pre-vetted, qualified talent from Sri Lanka for clients globally across various industries. With a commitment to efficiency and cost-effectiveness, we cut recruitment and operational costs by an impressive 70%, empowering businesses to scale rapidly.

Our focus on flexibility, transparency, and strategic partnerships ensures seamless onboarding and sustained growth.



www.teamforgeglobal.com

Leadership at TeamForge Global



Kavinda De Silva
Founder & CEO

When setting up TFG, Kavinda's goal was not just to provide solutions, but to also create a community.

With over 9+ years of experience in the customer service industry, he knows the ins and outs of offshoring like the back of his hand. He also has experience working in the UK healthcare industry, administration and sales.

Kavinda's focus has always been sustainable growth; providing companies with both the talent and the tools necessary for long-term success. He strives daily to make the TFG community larger, stronger and better so that it serves its purpose in the best way possible.



Shamus Jayawardena
Co-Founder & COO

Shamus likes to build.

His secret weapon is his ability to connect with people no matter where they're from, and his 7 years of experience in the business development industry is testament to his skill.

Shamus specialises in scaling startups; turning big ideas into tangible results. He believes that if a company is to scale quickly, it has to be ready to go out of control. Shamus is all about the big picture, and currently overlooks growth and development at TFG.

Leadership at TeamForge Global



Laknada (Laka) De Mel
Vice President Strategic Partnerships

With over 11 years of experience in wealth management and managing high net-worth clients, Laknada is our go-to expert for financial planning, asset allocation, and investment strategies.

Having worked at corporations like Hargreaves Lansdown, Bartleet Transcapital, NDB Wealth, Lalak Associates and United Media Services LLC, Laknada is no stranger to new business development and exponential profit growth.

He's currently based in the UK and is the powerhouse behind strategic partnerships at TeamForge.



Nushara Amarasekara
Management Consultant

Nushara's experience lies in managing operations & team building, with knowledge in price optimization and customer segmentation across multiple industries. She oversees and assists with several aspects of the business, from organisational roadmapping to marketing.

She's an advocate for equitable workplaces and overhauling traditional systems; pushing for constant growth and innovation at TFG.

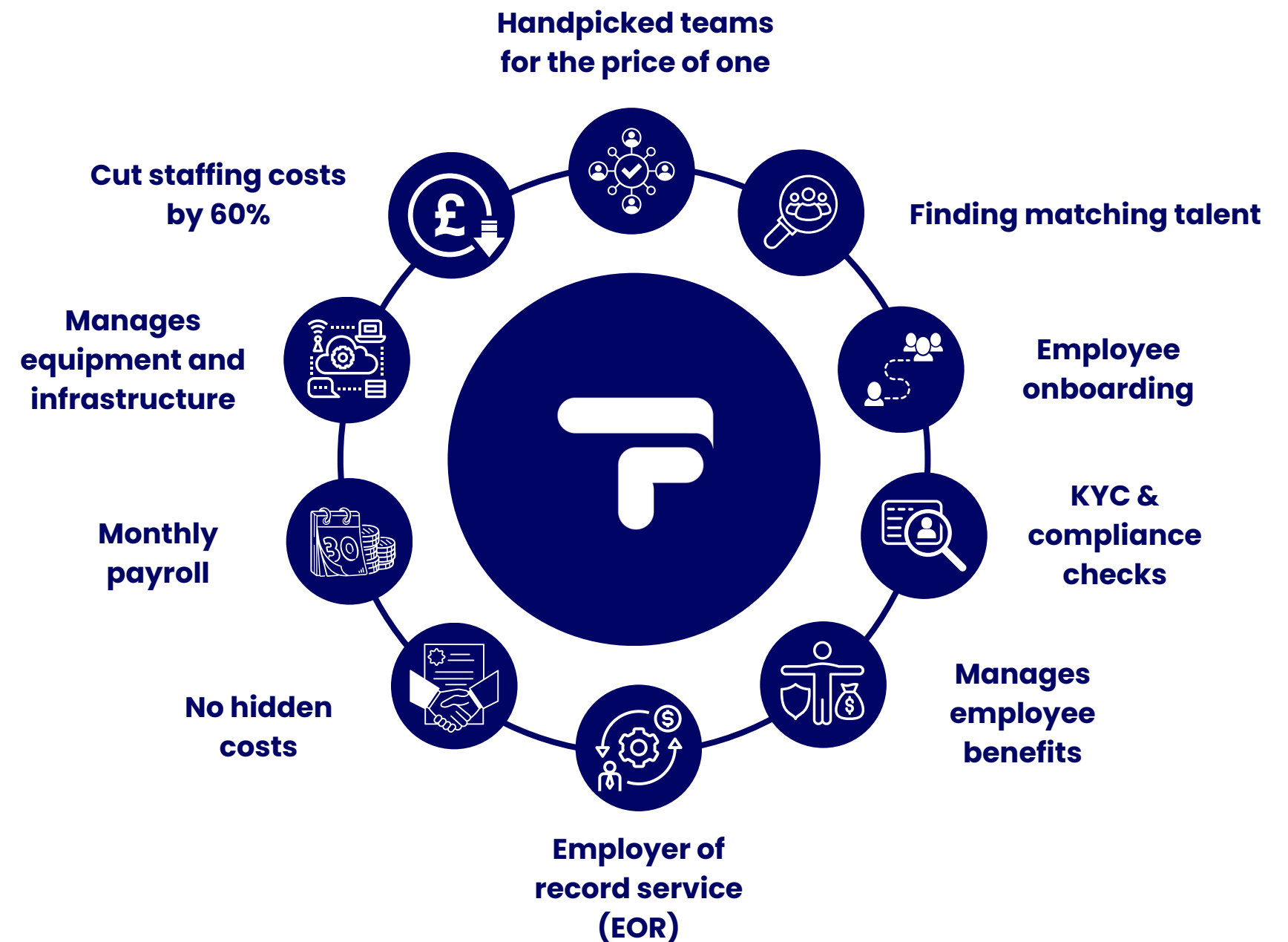
Why TeamForge Global?



Choose TeamForge Global for seamless operations, substantial cost savings, and efficient talent management. Benefit from our commitment to transparency, flexibility in worker selection, and cost-effective bundle packages.

A Total Outsourcing Solution

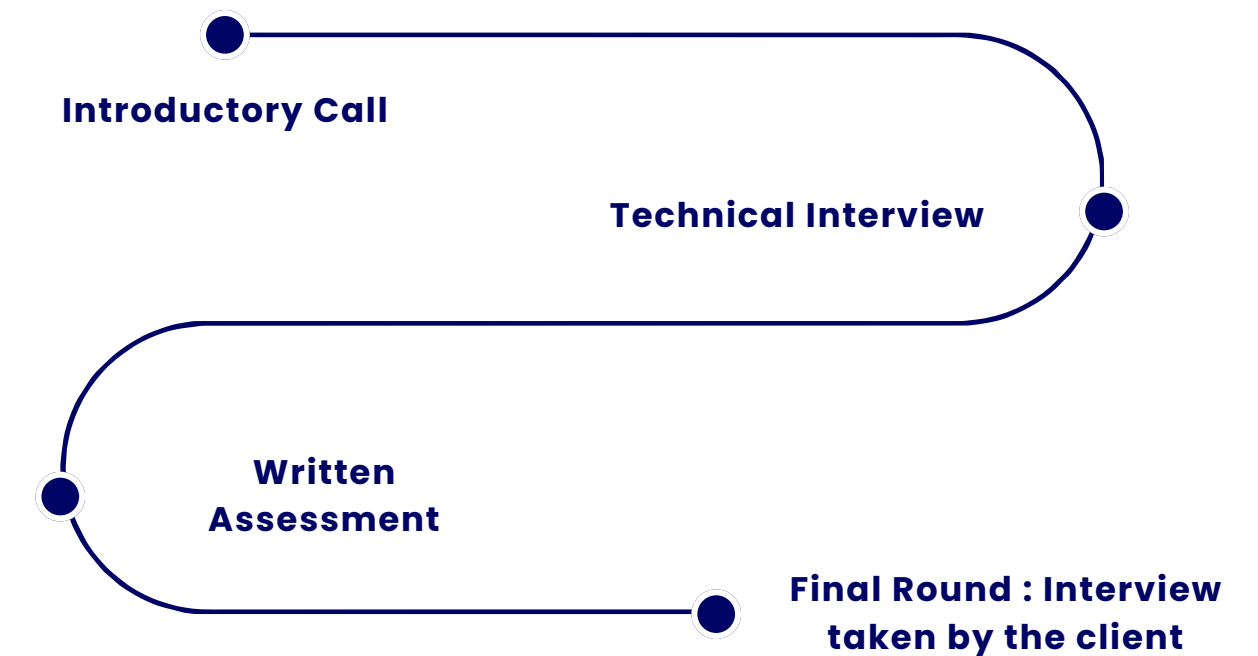
TeamForge Global offers a total outsourcing solution, alleviating clients from the burden of managing payroll, talent acquisition, equipment and infrastructure, compliance, onboarding, training, and benefits administration.



Rigorous Candidate Selection Process

At TeamForge Global, we are unwavering in our commitment to delivering high-quality candidates. Our selection process ensures your comfort and satisfaction.

- First Round: A 30-minute introductory call assesses attitude, communication skills, and industry familiarity.
- Second Round: A technical interview with our Head of HR and industry specialist that evaluates the candidate's fit and past work experience.
- Third Round: A written assessment gauges problem-solving, critical thinking, and presentation skills.
- Fourth Round: The client conducts an interview, and the candidate presents their assessment, ensuring a comprehensive evaluation.

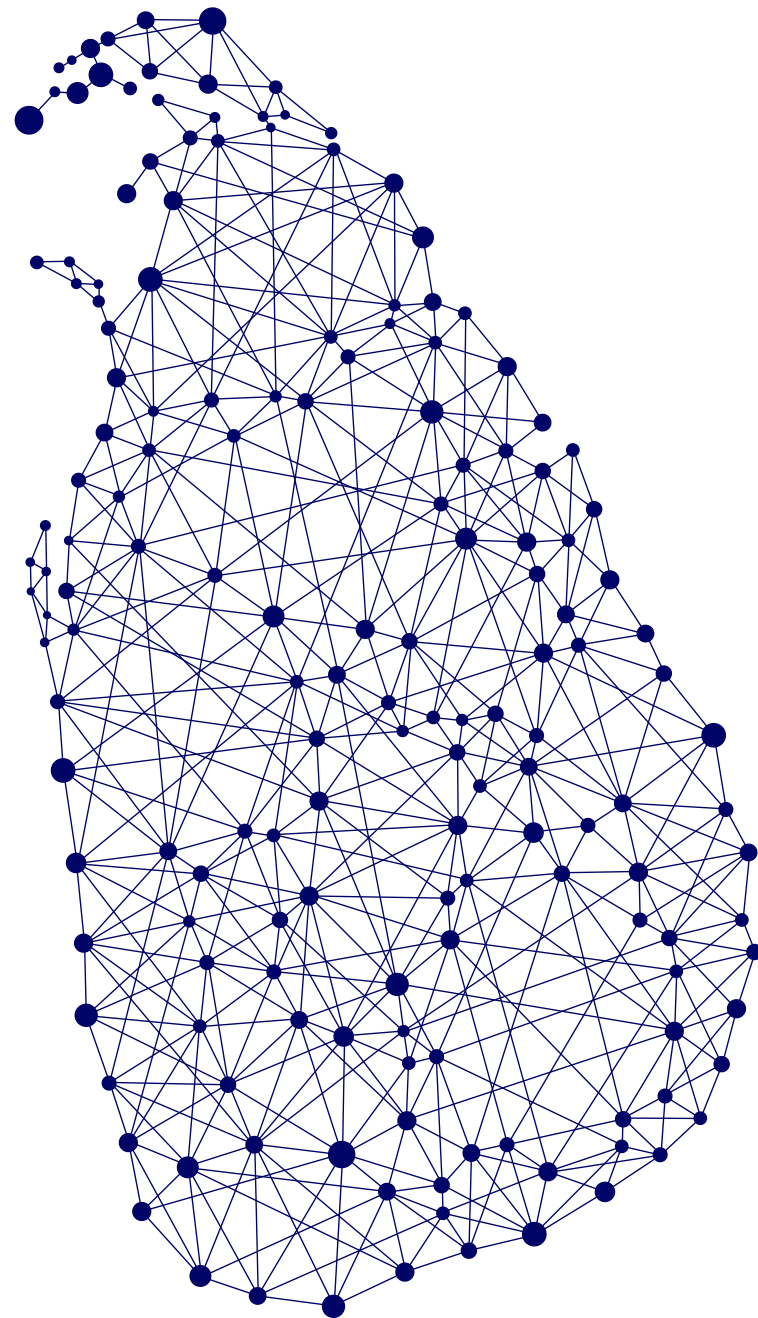


Addressing Recruitment Challenges



In a competitive market, hiring talent can hinder scalability. TeamForge Global addresses this by reducing recruitment and operational costs by 70%, unlocking the potential for 5x company growth.

Sri Lanka: An Ideal Outsourcing Destination

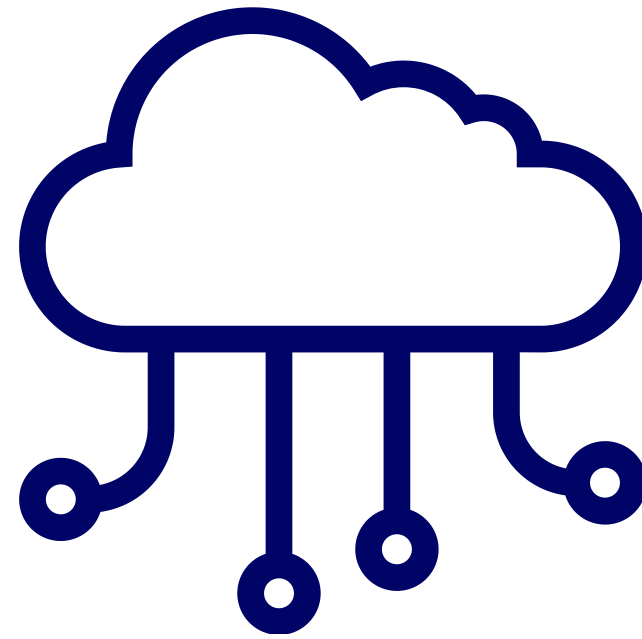


Sri Lanka, with its high-quality, affordable services, favorable business environment, and educated workforce, stands as a promising outsourcing destination. A 92% literacy rate, 23 universities, multilingual capabilities, and robust data security laws make it an ideal choice.

Over the past decade, the Sri Lankan IT-BPM sector has grown significantly, experiencing a remarkable 300% expansion to attain export revenues totaling \$1.2 billion.

Renowned for its skilled workforce and technological expertise, Sri Lanka serves as a crucial provider of talent and technology to numerous global giants including eBay, Paypal, Expedia, Emirates etc.

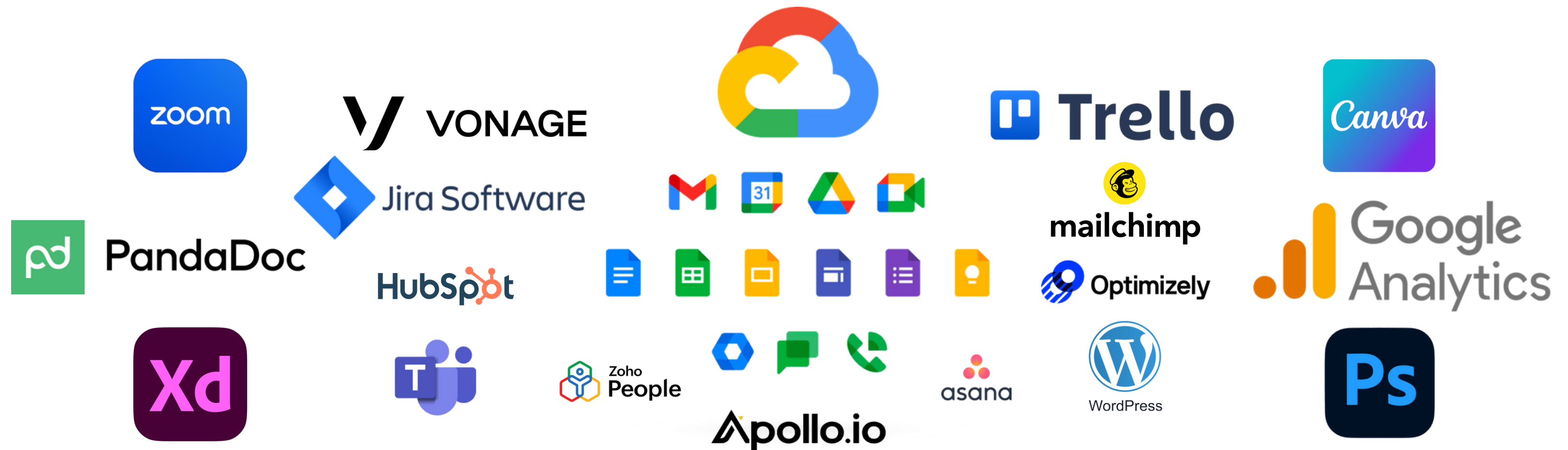
Infrastructure and IP Security in Sri Lanka



Sri Lanka has stringent data protection laws, advanced ICT infrastructure, and exemplary IP security, as evidenced by its position in the NIR.

In March 2022, Sri Lanka introduced the Personal Data Protection Act, designated as No. 9 of 2022 (referred to as either the "Act" or "PDPA"). This historic move positioned Sri Lanka as the first South Asian nation to establish extensive legislation concerning data protection.

Tech Stack at TeamForge Global



TeamForge Global utilizes a cutting-edge tech stack, including Slack, Google Workspace, Zoom, Teams, Microsoft Office, Zoho, Apollo, HubSpot, Jira, Vonage, and many more, to ensure efficiency and effectiveness.

Client Testimonials

Our clients speak for our success. Read what they have to say about our services.

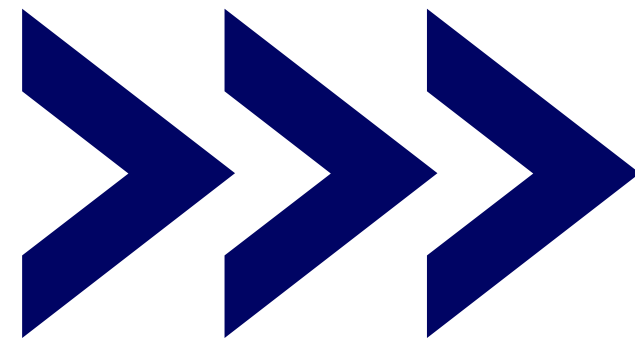
Founder of a Healthcare Agency (UK):

"We came to TeamForge Global as a startup, at a critical time. From the kickoff meeting, to the onboarding process, and beyond, their team was incredibly supportive and flexible, they sourced the employees we desperately needed at the time for half of the cost we would have had to spend. We'll always remember how TeamForge gave us a leg up over our competition when we needed it the most!"

CFO of an Australia-based IT Company:

"The biggest fear we had when it came to outsourcing talent was vetting technical people as non-technical admins. We had the foresight to reach TeamForge Global through a trusted referral. The talent we hired through them were pre-vetted and highly competent. Receiving a high quality result with outsourced devs hasn't been easy in our previous experience, but TeamForge Global really changed the game for us."

A Sample Of Job Roles We Offer



Customer Care

We provide access to a pool of highly skilled professionals who are trained to handle customer inquiries efficiently and effectively. The goal is to improve customer satisfaction, leading to increased loyalty and repeat business.

TFG sets up flexible teams that will streamline your processes and allow companies to scale your customer service operations quickly and efficiently to meet the demands of their growing client base.

Cost Breakdown per month

L3 (5+ years)

Market salary in the UK : £22 ph

TFG cost : £8.75 ph

L2 (3-5 years)

Market salary in the UK : £17 ph

TFG cost : £7 ph

L1 (1-2 years)

Market salary in the UK : £10 ph

TFG cost : £4.5 ph

Account Management

Is your company struggling with managing existing clients and maintaining relationships?

TFG's dedicated account managers are affordable and straightforward for companies of any size. We aim to oversee the development of new client relationships to ensure client satisfaction and retention.

Cost Breakdown per month

L3 (5+ years)

Market salary in the UK : £29 ph
TFG cost : £11.25 ph

L2 (3-5 years)

Market salary in the UK : £21 ph
TFG cost : £8.25 ph

L1 (1-2 years)

Market salary in the UK : £16 ph
TFG cost : £6.25 ph

Social Media Management

Position your brand where the conversations happen, and when your customers are looking for information and solutions on search – allowing your brand to capture them early on in the decision making process.

Finding the right talent for the right price is tough. So let us do the heavy lifting for you !

Cost Breakdown per month

L3 (5+ years)

Market salary in the UK : £25 ph
TFG cost : £10 ph

L2 (3-5 years)

Market salary in the UK : £19 ph
TFG cost : £7.5 ph

L1 (1-2 years)

Market salary in the UK : £12.5 ph
TFG cost : £5 ph

Financial Management

At TFG, we help companies audit, identify, and seize growth opportunities.

This includes all the steps taken to guarantee your company can continue operating; reducing risk, ensuring a healthy cash flow, and finding the best investments.

Cost Breakdown per month

L3 (5+ years)

Market salary in the UK : £30 ph

TFG cost : £12 ph

L2 (3-5 years)

Market salary in the UK : £22.5 ph

TFG cost : £9 ph

L1 (1-2 years)

Market salary in the UK : £16 ph

TFG cost : £6.25 ph

HR Management

Outsourcing your HR management needs can be a game-changing decision for your business. With TFG, you get the human resource management support you need to help your employees—and your business—grow and succeed.

We offer the implementation of HR management tools, staying up-to-date on national tax and labour laws, regional variations, industry-specific rules and employment instruments.

Cost Breakdown per month

L3 (5+ years)

Market salary in the UK : £30 ph

TFG cost : £12 ph

L2 (3-5 years)

Market salary in the UK : £22.5 ph

TFG cost : £9 ph

L1 (1-2 years)

Market salary in the UK : £16 ph

TFG cost : £6.25 ph

Business Development

Allowing TFG to handle your business development needs lets you get external help for growth, expand your market, and grab new opportunities, which allows you to focus on what you're best at.

Prospecting is a challenging, often frustrating component for businesses. At TFG, we're a big proponent of letting specialists take on time-consuming, lead generation tasks.

Cost Breakdown per month

L3 (5+ years)

Market salary in the UK : £30 ph

TFG cost : £12 ph

L2 (3-5 years)

Market salary in the UK : £22.5 ph

TFG cost : £9 ph

L1 (1-2 years)

Market salary in the UK : £16 ph

TFG cost : £6.25 ph

Web Development

Create custom interfaces tailored to meet business goals: whether it's to create a simple informational website, e-commerce platform or a complex enterprise platform with multiple integrations.

By combining our team's proficiency with best practices, TFG designs high performance interfaces that utilize up-to-date frameworks to ensure search engine visibility, accessibility and functionality.

Cost Breakdown per month

L3 (5+ years)

Market salary in the UK : £25 ph

TFG cost : £10 ph

L2 (3-5 years)

Market salary in the UK : £19 ph

TFG cost : £7.5 ph

L1 (1-2 years)

Market salary in the UK : £16 ph

TFG cost : £6.25 ph



Reach out to us!

☎ **0247-698-1112**

✉ **info@teamforgeglobal.com**

🌐 **www.teamforgeglobal.com**

Book a call : <https://shorturl.at/ruNX2>